



NL financial investments

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Date: 19 December 2014

## memo

### Invitation to tender: Equity Capital Market Services

Netherlands Financial Investments (NLFI) is the sole shareholder of ABN AMRO Group, ASR Nederland, SNS REAAL and Propertize. The shares in these corporations are managed by NLFI on behalf of the Dutch state.

NLFI hereby gives notice of its public Invitation to Tender (ITT) intended to establish a framework agreement for Equity Capital Market (ECM) services with selected service providers. Projected ECM services include the preparation, issue, sale or transfer of securities or other financial instruments.

The ECM services to be procured by NLFI cover three specific service areas for which separate selections of service providers ('panels') will be contracted:

- **Global coordinator panel:**
  - i. To coordinate and structure all aspects of, and participate in, the sale and distribution of shares and equity-linked products in a bookrunning capacity; and also
  - ii. To provide guidance/views on specific ECM topics, as deemed necessary by NLFI;
- **Bookrunner panel:** to participate in the sale and distribution of shares and equity-linked products in a specialised bookrunning role;
- **Co-lead manager panel:** to assist in the sale and distribution of shares and equity-linked products in a specialised non-bookrunning role.

NLFI expects to appoint teams of service providers from the relevant panels to assist it in several future ECM-related transactions involving NLFI's shareholdings.

NLFI reserves the right not to conclude any framework agreement as a result of this tender process. Interested service providers should also note that at this point in time there is no commitment from NLFI to place any minimum amount of work through the framework agreement.

The starting date of the tender is **19 December 2014**. The closing date for submitting an expression of interest as well as for submitting clarifications questions is **6 January 2015 (10:00 CET)**. Prospective service providers are invited to complete and submit a tender by **15 January 2015 (12:00 CET)**.

The following documents can be downloaded from [www.nlfi.nl/publications](http://www.nlfi.nl/publications):

- ITT ECM services NLFI
- Schedule 1, 5-9 of ITT
- Schedule 2 of ITT - Framework Agreement
- Schedule 3 of ITT - Expression of Interest
- Schedule 4 of ITT - Clarifications Log
- Schedule 7 of Framework Agreement - ARVODI 2014

The rest of the schedules are included in the ITT and in the Framework Agreement.